



# Managed Service Provider

Partner Program



# Program Overview

Welcome to the Livewire Cloud MSP Partner Program, designed to simplify cloud technology for Managed Service Providers (MSPs). We offer flexible, pre-set technology stacks and deployment models, eliminating the need for complex integration and management. Our expert team ensures seamless cloud solutions, so you can focus on growing your business and serving your clients.



With Livewire Cloud, you access top cloud technologies without the expense of in-house talent. Our subscription model offers cost-effective solutions that enhance your services and boost your bottom line.

# Why You Should Join the Livewire Partner Program

- ✓ Livewire Cloud is a specialized provider of cloud solutions for Managed Service Providers (MSPs), and ISVs.
- ✓ Save on upfront costs and boost financial flexibility with OpEx-based solutions over traditional CapEx models.
- ✓ Generate consistent monthly revenue by offering cloud infrastructure services, exceeding the low margins of commodity clouds.
- ✓ Flexibility of choosing from leading multi-cloud platforms:

**vmware**<sup>®</sup>  
by **Broadcom**

 **verge.io**

 **PROXMOX**

 **openstack.**

# Program Benefits



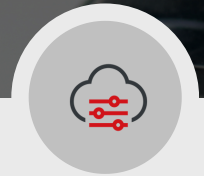
Cloud Provider  
for MSPs



Multi-Cloud  
Provider



OpEx vs  
CapEx



Customized  
Cloud Solutions



Monthly Recurring  
Revenue



Competitive  
Edge



Efficient Resource  
Management



Geo  
Disparity



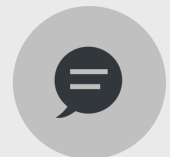
License  
Flexibility



Expertise at Your  
Disposal



Free Migration  
and Support



Cloud Community  
Access

# Technical Benefits

1 CISCO/DELL SERVER HARDWARE

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2 CISCO NEXUS FABRIC

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3 CERTIFIED TIER-3 DATACENTERS

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4 CLOUD EXCHANGE AND NETWORK TRANSIT

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5 MULTI-TIERED STORAGE

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6 ZERO TRUST NETWORK ACCESS

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7 MULTI-FACTOR AUTHENTICATION (MFA)

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8 EXTERNAL VULNERABILITY SCAN

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9 AUTONOMOUS DEEP LEARNING AI PENETRATION TESTING

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10 DDOS PROTECTED BANDWIDTH

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11 OPTIONAL MANAGED SOC

# Program Requirements

To join the Livewire Cloud MSP Partner Program, you will need to meet the following requirements:



## **Program Registration**

Partners must register to join the Livewire Cloud MSP partner program.



## **POC/Subscribe for Livewire Cloud Services**

Partners can subscribe or set up a proof of concept (POC) to showcase Livewire Cloud services.



## **Develop Joint Value Proposition**

Partners and Livewire will work together to create a joint value proposition that strengthens the customer offering.



## **First Level Support for Customers**

Partners handle basic customer support and escalate complex cases when needed.



## **Maintain End Customer Compliance**

Partners ensure end customers comply with legal and regulatory cloud service requirements.



## **Acceptance to MSA, SLA, and AUP**

Partners must comply with Livewire's MSA, SLA, and AUP.

# Your Next Steps

Ready to transform your services and drive growth? Join the **Livewire Cloud MSP Partner Program** today and benefit from our expertise. We value open communication and impose **no sales volume restrictions**, aligning with your business goals. To join, just follow these steps:

**1**

## Initiate Contact

Complete the form on the Livewire Cloud website, providing your business and contact details.

**2**

## Introduction and Partnership Discussion

A Livewire Cloud team member will contact you to discuss partnership levels and find the best fit for your needs.

**3**

## Product and Market Exploration

In the next session, you'll join a technical demo of our services, explore unique features, and collaborate with our marketing team on promotional strategies.

**4**

## Leverage Growth Opportunities

Enjoy the benefits of partnering with Livewire Cloud as we support your growth with innovative cloud services.

**Become a Partner**

[SIGN UP NOW](#)

**Have questions?**

[CONTACT US](#)