LIVEWIRE CLOUD

Independent Software Vendor

Partner Program

Program Overview

Livewire's Independent Software Vendor (ISV) Partner Program is designed to empower application software vendors by offering their products via a SaaS model on Livewire's robust infrastructure.

The program provides dedicated resources, bundled cloud security with predictable performance at a lower price point, all while supporting virtualization and hosting options such as VMware, Verge.IO, Proxmox, OpenStack, and Kubernetes.

PARTNER PROGRAM

Why You Should Join the Livewire Partner Program

Customized cloud services

Competitive edge by replacing outdated IT practices.

Save on upfront costs with OpEx-based solutions

Generate consistent monthly revenue

Livewire Cloud offers MSPs and ISVs flexible multi-cloud solutions through platforms like **VMware, Verge.IO, Proxmox, and OpenStack.**

8 Primary Benefits
for Livewire Partner Program

1 **Reach** and Engage with New Customers

2 **Reduce** Cost and Complexity

3 **Integrate** New Cloud Service

4 **Cloud Marketplace** Enablement

5 **Tested and Pre-Validated** Technology

6 **Expert** Guidance

7 **Earning** Potential

8 **Partner** Support

2 Ideal Partners
for Livewire Partner Program

The ISV Partner Program is perfect for **SaaS developers** and **independent software vendors** seeking to leverage Livewire's infrastructure and partner ecosystem.

Technical Benefits

1 CISCO/DELL SERVER HARDWARE

2 CISCO NEXUS FABRIC

3 CERTIFIED TIER-3 DATACENTERS

4 CLOUD EXCHANGE AND NETWORK TRANSIT

5 MULTI-TIERED STORAGE

6 ZERO TRUST NETWORK ACCESS

7 MULTI-FACTOR AUTHENTICATION (MFA)

8 EXTERNAL VULNERABILITY SCAN

9 AUTONOMOUS DEEP LEARNING AI PENETRATION TESTING

10 DDOS PROTECTED BANDWIDTH

11 OPTIONAL MANAGED SOC

Program Requirements

To join the Livewire Cloud MSP Partner Program, you will need to meet the following requirements:

Program Registration
Partners must register to join the Livewire Cloud MSP partner program.

POC/Subscribe for Livewire Cloud Services
Partners can subscribe or set up a proof of concept (POC) to showcase Livewire Cloud services.

Develop Joint Value Proposition
Partners and Livewire will work together to create a joint value proposition that strengthens the customer offering.

First Level Support for Customers
Partners handle basic customer support and escalate complex cases when needed.

Maintain End Customer Compliance
Partners ensure end customers comply with legal and regulatory cloud service requirements.

Acceptance to MSA, SLA, and AUP
Partners must comply with Livewire's MSA, SLA, and AUP.

![Livewire Cloud logo]

Your
Next Steps

Ready to transform your services and grow? Join the **ISV Partner Program** today and leverage Livewire Cloud's expertise. No sales volume restrictions—just a seamless partnership focused on your success. Follow these simple steps to get started!

1 **Initiate Contact**
Complete the form on the Livewire Cloud website, providing your business and contact details.

2 **Introduction and Partnership Discussion**
A Livewire Cloud team member will contact you to discuss partnership levels and find the best fit for your needs.

3 **Product and Market Exploration**
In the next session, you'll join a technical demo of our services, explore unique features, and collaborate with our marketing team on promotional strategies.

4 **Leverage Growth Opportunities**
Enjoy the benefits of partnering with Livewire Cloud as we support your growth with innovative cloud services.

Join Livewire's ISV Partner Program to transform your services and drive growth with innovative cloud solutions.

Become a Partner
SIGN UP NOW

Have questions?
CONTACT US