

### Table of Contents

01	<u>Product Overview</u>
02	<u>Key Features</u>
03	<u>Benefits</u>
04	<u>Unique Selling Points</u>
05	<u>Partner Use Cases</u>
06	<u>Customer Use Cases</u>
07	<u>Service Delivery Options</u>
80	<u>Technical Specifications</u>

# product overview >



Welcome to Livewire's Disaster Recovery as a Service (DRaaS), your all-in-one solution for comprehensive data protection and minimal downtime. Tailored for the modern challenges faced by MSPs, ITSVs, VARs, and System Integrators, our DRaaS offers a powerful, userfriendly platform to secure your critical business data.

# key \(\text{\squares}\) features

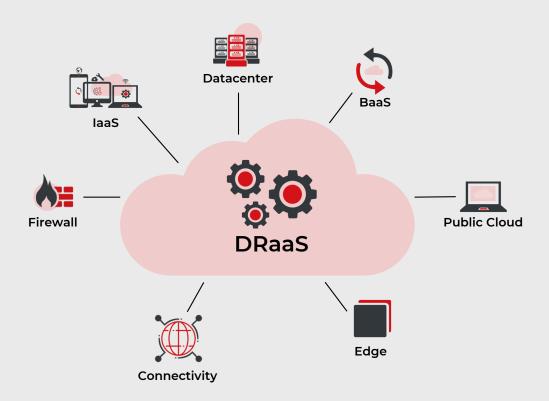
93%

of businesses without DR who suffer a major data disaster are out of business within one year.

- COMPLETE VISIBILITY AND CONTROL
- BACKUP RESUME AND CACHE
- REMOTE AND MOBILE OFFICES
- GOVERNANCE AND COMPLIANCE
- NEXT-GENERATION INSTANT RECOVERY ENGINE
- ORGANIZE, AUTOMATE, AND DEPLOY
- PARALLEL DISK PROCESSING
- FLEXIBLE RECOVERY
- CLOUD/DATA PORTABILITY
- CLOUD TIER COPY MODE
- REPOSITORY-AGNOSTIC BACKUPS
- REPOSITORY-AGNOSTIC BACKUPS
- REPOSITORY-AGNOSTIC BACKUPS



## benefits >



- Meet Business Recovery Objectives
- A Single Platform for Backup, Replication and CDP
- Fast, Flexible Failover and Failback
- Minimize Downtime
- Always-on Availability

- Scale Capacity Affordably
- Experience Full or Partial-site Failover
- Easily Send Replicas to a Service Provider
- Securely Designed with Encryption
- Managed on Your Term

## unique selling points <u>N</u>

## Integrated Backups with Optional Disaster Recovery

Comprehensive protection with integrated backup and optional disaster recovery services.

## 24/7 Monitoring and Support

Enjoy peace of mind with around-the-clock monitoring and support.





### Vendor Agnostic

Choose your preferred DR tool— Veeam, Acronis, Zerto, Nakivo, Altaro, or VMware SRM—and we'll fully manage it for you.

### Multi-Cloud Compatible

Seamlessly integrate with any cloud environment.





### Customizable DR Solutions

Tailor your data protection strategy to your specific needs.

### **Unlimited Bandwidth**

Write / Read your backups OR DR environment without bandwidth limitations.

### **Multi-Tiered Storage**

Choose from a variety of storage options to fit your requirements.

## partner use cases >



#### MANAGED SERVICE PROVIDERS

For MSPs, our disaster recovery and backup solutions offer robust data protection, ensuring business continuity. Leverage our multi-cloud compatibility to provide versatile, reliable services. With 24/7 monitoring and support, MSPs can ensure continuous oversight and rapid issue response for their clients.



### INDEPENDENT SOFTWARE VENDORS

ISVs can use our customizable, vendor-agnostic disaster recovery solutions to safeguard their applications and data, ensuring minimal service interruptions. This enhances customer satisfaction and retention while allowing seamless integration of preferred DR tools.



#### SYSTEM INTEGRATORS

System Integrators can optimize client infrastructure resilience with our disaster recovery solutions. Multi-tiered storage options enable tailored data protection strategies, while centralized cloud management simplifies monitoring, enhancing client satisfaction with efficient service delivery.



### IT SERVICE PROVIDERS (ITSPS)

ITSPS can enhance their offerings with our DR solutions, protecting clients' IT environments from data loss and downtime. Unlimited bandwidth ensures seamless restores and backups. Integrated backups with optional disaster recovery provide a comprehensive, scalable data protection suite.



### **VALUE-ADDED RESELLERS (VARS)**

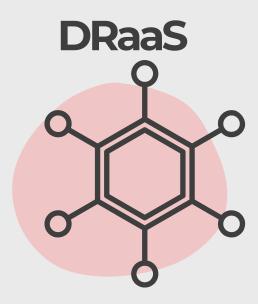
VARS can expand their portfolio with our advanced, easily integrated disaster recovery and backup solutions. With multi-cloud compatibility and customizable options, VARs can meet diverse client needs. 24/7 support ensures unmatched service and client satisfaction.

## customer use cases >

End customers benefit greatly from our disaster recovery and backup solutions. Key use cases include:

Data Security for **Small Businesses Reliable Data Recovery** 2 for Enterprises These use cases illustrate the versatility and reliability of our DRaaS, tailored to **Healthcare Data** 3 meet diverse needs and ensure data Compliance resiliency across various sectors. 4 Educational **Institutions** 5 Personal Data Protection for Remote Workers

# service delivery options 1





Offer our DRaaS to end customers who are not hosting with Livewire Cloud as a standalone service for their on-premises or third-party hosted workloads.

### **INTEGRATED SERVICE**

Integrate our DRaaS with the Livewire Cloud hosting package, offering a seamless experience for MSPs and their clients.

# technical specifications >



- 2 CISCO NEXUS FABRIC
- 3 CERTIFIED TIER-3 DATACENTERS
- 4 CLOUD EXCHANGE AND NETWORK TRANSIT
- 5 MULTI-TIERED STORAGE
- 6 ZERO TRUST NETWORK ACCESS
- 7 MULTI-FACTOR AUTHENTICATION (MFA)
- 8 EXTERNAL VULNERABILITY SCAN
- 9 AUTONOMOUS DEEP LEARNING AI PENETRATION TESTING
- 10 DDOS PROTECTED BANDWIDTH
- 11 OPTIONAL MANAGED SOC

